State of Delaware

Business Plan – Revised
for the
Geospatial Coordination for Delaware State Government

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Executive Summary

The State of Delaware’s Geospatial Strategic Plan from July, 2010 set the stage for developing Geospatial Governance for Delaware. This Business Plan is a revision of the one from 2010 and reflects the current climate of the state. This plan will provide a business case and further implementation details for the Geospatial Governance for the state. The major goals in this plan are:

1. **Delaware will establish a dedicated Geospatial Coordination Team, led by a state Geospatial Coordinator, that will report into its parent agency and fall under the current geospatial governance framework provided by the Delaware Geographic Data Committee’s Executive Council.**

2. The Delaware Geospatial Coordination Team will be authorized to work on recurring funding options for expansion and improvement of Delaware’s framework data and geospatial services. This may be exercised through Memoranda of Agreement/Understanding with major agencies to commit funding as needed to update and improve data and services.

**The Issue Statement:**

The issue at hand is predicated on the fact that the state – through a wide variety of agencies - has made substantial investments in geospatial technology over the past ten years and that there is a need to protect and leverage those investments. By doing so, the state can provide more efficient management of geospatial technology throughout state organizations. As an example, the plan identifies over $3.7M of investments from just four significant initiatives made since 2004. With this volume of spending a more coordinated approach to future investments, orchestrated by a dedicated Geospatial Coordination Team, should help to harvest synergies and avoid duplicative spending.

**The Benefits (Cost Savings):**

In addition, the business plan identifies three classes of specific “benefits and efficiencies” with specific examples of anticipated savings:

1. **Protecting and leveraging geospatial investments. Examples include:**
   - Ensuring that investments in the Department of Technology and Information’s (DTI) Geospatial Data Exchange are protected by staff who manage the content found within the application.
   - Planning for the potential consolidation of the Delaware DataMIL with the Geospatial Data Exchange to create a single system with potential annual savings of $60,000.
   - Exploring opportunities for interagency technology sharing for support of geospatial applications, services such as base maps, data integrity, web services, etc. This approach would provide all agencies with access to geospatial applications, data and services.

2. **Development of shared resources. Examples include:**
   - In 2008 the Delaware Coastal Program with Natural Resources and Environmental Control performed a return on investment study that documented close to $1,000,000 of program savings emanating from their access to shared orthoimagery services. Savings were realized from:
     - $15,000 - $30,000 per year of avoided field work by accessing aerial imagery
     - $925,000 in avoided contracting since aerial imagery is required for routine flood and hydrodynamic modeling projects
3. **Controlling the cost of geospatial technology growth.** Use of geospatial technology within state government continues to grow. As documented in the plan, estimates for public sector geospatial spending growth approach 15%. A more focused geospatial investment strategy, orchestrated by a dedicated Geospatial Coordination Team, and employing an enterprise-wide approach for state government, will provide more efficient spending for geospatial technology statewide.

**Solution:**

**Organizational:** The business plan recommends that a dedicated Geospatial Coordination Team be established through reorganization and/or reallocation of existing resources. The most logical location for this is within the Office of State Planning Coordination. The proposed Geospatial Coordination Team would consist of two staff resources: a Geospatial Coordinator and a Geospatial Data Manager. The Coordination Team would be dedicated under the existing state geospatial governance model whereby the Delaware Geographic Data Committee Executive Council would serve as a form of Board of Directors to the team. In addition, there would be explicit coordination with DTI on technology infrastructure issues.

**Mission and activities:** The following mission statement was created for the Geospatial Coordination Team:

"Managing and fostering the development and maintenance of a **statewide geospatial data infrastructure** and enterprise geospatial technology platform. The technology platform and data infrastructure will be available to, and utilized by all units of state government. The state’s public geospatial data assets will be made available to the state’s public and private sector partners and the general public."

Specific activities identified in the plan include:

- **Geospatial Coordination, Outreach & Communication**
  - Intra-governmental between state agencies
  - Inter-governmental between state and federal and local governments
  - Extra-governmental between state and private and academic sectors

- **Geospatial Data Coordination**
  - Providing access to state’s geospatial data assets
  - Aggregating third-party data from other levels of government for state use
  - Facilitating standards development and enhanced data quality
  - Catalyzing the development of new data, including collaborative funding strategies

- **Geospatial Technology Coordination**
  - Project and procurement review for large GIS expenditures
  - Planning and implementation of new, shared enterprise technologies
  - Enterprise licensing for GIS software and data

While Delaware has already developed substantial GIS capabilities, at the current increased level of activity and with escalating use in the public safety realm, informal coordination and a decentralized implementation model is leading to inefficiencies and lost opportunities for expanded capability. This plan documents that it is both feasible and practical for Delaware to establish a dedicated Geospatial Coordination Team to provide a vision and direction for geospatial technology in our state.
1 Strategic Planning Methodology

1.1 Context & Relevance to The Strategic Plan

From September of 2009 through May of 2010 Delaware completed a statewide Geospatial Strategic Plan. Our goal now is to establish a Geospatial Coordination Team as stated:

Delaware will establish a formal state government Geospatial Coordination Team which will fall under the current geospatial governance framework provided by the Delaware Geographic Data Committee’s Executive Council

This business plan aims to clarify the options that the state has for instituting this and to present a business case for moving forward on implementing this recommendation from the strategic plan.

1.2 Specific Goals & Success Factors

The goal of this business plan is to ensure that the Delaware Geographic Data Committee Executive Council and other decision makers have all the information that they need to make final decisions pertaining to the dedication of a Geospatial Coordination Team. These include:

- The administrative location of this team
- The staffing configuration
- The mission and initial priorities

This plan contains a strong business case aimed at justifying the formalization of a dedicated Geospatial Coordination Team and the further evolution of an enterprise approach for geospatial technology implementation within Delaware state government.
2 Program Benefits & Justification: The Business Case For Geospatial Coordination For Delaware State Government

The “problem statement” of the Geospatial Strategic Plan\(^1\) describes numerous challenges and inefficiencies that a dedicated Geospatial Coordination Team would help address:

...there is no centralized organization that can build shared resources or perform communal geospatial work that would assist multiple agencies. Similarly, efforts aimed at coordinating with partners in the federal government or local governments are sometimes repeated by multiple agencies. This results in funding inefficiencies and duplications of effort and it inhibits increased adoption of the technology by additional agencies.

Developing a dedicated Geospatial Coordination Team for Delaware state government would provide an explicit focal point for state government GIS activities that would supplement the independent efforts of agencies and would replace the current ad hoc manner with which geospatial coordination is pursued on a part-time basis, with volunteered staff time. As was said at the Geospatial Strategic Planning Workshop held in Dover in October, 2009, with the continued growth of geospatial technology “collegial and cooperative efforts have gone as far as they can go.” Equally, a Geospatial Coordination Team would provide a resource that could carry out the recommendations and priorities of the DGDC Executive Council.

2.1 Pattern of Geospatial Investments

Before examining the potential benefits and efficiencies that a Geospatial Coordination Team might add, it is important to look at the volume of geospatial investments that have been made over time. Indeed, the magnitude of these investments and the variety of agencies involved indicate that there are potential synergies and efficiencies to be harvested with more focused coordination and state government-wide investment strategy.

The following does not represent a comprehensive inventory of all geospatial investments made in Delaware. Rather, it presents several representative examples of some of the larger investments in Delaware geospatial data and technology over the past decade. Notably, many of these investments were shared by multiple agencies:

\(^1\) See Section 3.1 of State of Delaware, Geospatial Strategic Plan from June 2010.
1. The Delaware DataMIL, 2004-2010 for equipment, professional services and operations, split by Delaware Geological Survey (DGS) and the Department of Technology and Information (DTI), and not including the original development costs which were paid for by Federal grants: $954,600

2. Statewide orthophotography and LiDAR, 2002 and 2007, split between Federal, State, County and Municipal contributors:
   - 2002: $500,000
   - 2007: $640,000

3. DTI has made a variety of investments in platform technologies, including the Data Exchange that is under development and providing enterprise licensing (ELA) of ESRI GIS software:
   - Data Exchange: $294,569
   - Broadband Mapping Initiatives: $200,000 (approx.)
   - ESRI ELA 2007-2010: $1,400,000
   - ESRI ELA 2010-2013: $1,219,875

Delaware has established a pattern of making regular investments in this important technology. At this juncture, and at this level of investment it is appropriate to consider a dedicated Geospatial Coordination Team that can help to maximally coordinate and leverage these investments for the long term.

### 2.2 Benefits & Efficiencies

The following catalogs three classes of benefits that a dedicated Geospatial Coordination Team, and an attendant enterprise GIS orientation for state government can be expected to provide. Each class of benefits is first described in general, and is then followed by an example that illustrates the benefit in tangible terms. While the scope of this study did not allow for a formal cost-benefit analysis, the information below shows the potential scale of benefits and suggests additional analysis that might be conducted to further quantify returns on investment.

1. **Protecting and leveraging Delaware’s geospatial investments.** As evidenced by the pattern of investment presented above, Delaware is continuing to make significant investments in geospatial technology, including DTI’s eGIS Program, the Broadband Mapping Project and the Delaware Geospatial Data Exchange project. Admittedly, DTI has great expertise in technology infrastructure, but much less experience with the geospatial data management issues of what will be housed on that infrastructure. The human resources represented by the Geospatial Coordination Team will have those exact types of data management skills that will help ensure that the contents of the Geospatial Data Exchange are properly maintained and managed. This
will help ensure that the resource is as useful as possible, and thus is utilized to the greatest extent possible which will help yield the largest return on investment. Even solid, well performing infrastructure will not be used if it does not deliver current and relevant content.

Similarly, personnel with an inherent geospatial outlook can work with DTI to plan for the further deployment of that infrastructure into new areas. For example, it is plausible to imagine that the Geospatial Data Exchange might in the future be able to replace, or supplement the Delaware DataMIL managed by DGS (see Section 3.1.4, #4 Data Services, below for additional details). Based on the figures presented above (see Section 2.1, Pattern of Geospatial Investment) the budget for maintaining the DataMIL from 2004 – 2010 was approximately $954,000. This annualizes to approximately $136,000 per year over that seven year span. If the DataMIL and the Data Exchange could be managed together, by the same people and on the same infrastructure there is the potential to cut those kinds of costs in half. If that was the case, annual savings of $68,000 could potentially be realized. These types of savings would be able to cover the transition costs of moving these capabilities from one platform to another in a short amount of time.

Last, a Geospatial Coordination Team with an enterprise outlook can work with other agencies that have advanced systems (e.g. DelDOT, DNREC, DSHS, DTI) to explore opportunities for leveraging existing agency resources to smaller government units that do not have their own systems. Additional costs would be avoided or minimized with interdepartmental and enterprise-wide sharing of web serving capabilities. Even within an enterprise licensing agreement (ELA) environment – such as Delaware maintains with ESRI - this can lead to cost avoidance since the price of ELA renewal (typically, an ELA will cover a 3-year term) is pegged based on the amount of software being deployed. Strong geospatial web servers that serve the needs of a variety of agencies will help minimize the state’s software use and contain the costs of the ELA.

In short, it will be difficult for DTI to fulfill the full promise of enterprise GIS across the state with a focus that is solely on technical administration of GIS technology and software contracts. Rather, DTI and the state would benefit from a Geospatial Coordination Team that would be an
important partner in geospatial content management and direct interaction with the state’s large geospatial community.

2. **Development of shared resources.** States and organizations that have pursued enterprise GIS approaches have developed a variety of “shared resources” that can be accessed by all agencies within the government. Such shared resources are extremely cost effective as one set of investments can meet multiple purposes. Equally the availability of such shared resources inhibits the development of duplicated effort, and affords the opportunity to remove existing duplicated effort. The DTI Delaware Geospatial Data Exchange project will create this exact type of infrastructure that is explicitly designed to meet the needs of multiple agencies. Other types of geospatial “shared resources” include, but are not limited to:

   a. **Shared web mapping services:** that can publish data for consumption by a variety of web sites and applications
   b. **Share web capability services:** such as geocoding, that can be utilized by a variety of web-sites and applications
   c. **Enterprise software licenses and/or license pooling:** that allows a fixed number of expensive licenses which are used on an irregular basis to be shared across a wide number of occasional users, from many different agencies
   d. **Common data distribution portal:** that can provide public data to collaborators and the general public thereby freeing individual agencies from this responsibility.

This type of shared infrastructure cannot be easily developed unless there is an explicit focal point for enterprise GIS activity. The Geospatial Coordination Team will provide this focal point and can actively seek opportunities to further this shared resources outlook and to help agencies take advantage of those resources.

Shared resources have an enormous potential to provide cost efficiencies to Delaware state government. In fact, in 2008 the Delaware Coastal Program (DCP) group within DNREC looked at this exact issue and demonstrated significant returns on investment to the DCP that were generated by the shared 2007 orthoimagery and 2005 LiDAR data acquisition projects. The DCP worked with Geospatial Information and Technology Association (GITA) to employ GITA’s return

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2 Please note, the Delaware DataMIL (http://datamil.delaware.gov) currently fulfills this function for a sub-set of Delaware’s geospatial data holdings (i.e., the framework data).
on investment (ROI) methodology\(^3\). Key observations on quantifiable ROI from that assessment\(^4\) included:

- **Savings of $15,000 - $30,000 per year in staff time due to a reduced requirement for DCP site visits in conducting Federal Consistency Reviews and PLUS Reviews.** In short, the availability of high quality orthoimagery and elevation data reduced the amount of time DCP staff needed to spend in the field, as well as saving fuel.

- **Savings of more than $925,000 in avoided contractual expenses (for both DCP and Shoreline and Waterway Management) to acquire elevation data for various flood studies and hydrodynamic modeling projects.** In short, when these types of studies were called for, expensive new data acquisition for imagery and elevation was not needed since those data were already available. Thus, those elements of the projects could be removed from the budget.

The DCP assessment also included a listing of numerous non-quantifiable benefits such as improved abilities to do new work and analysis involving sea level rise and hydrodynamic modeling. It is important to understand that these two returns on investment only reflect the activities of two relatively small offices within a single department (DNREC). It is highly likely that these kinds of benefits and efficiencies might be repeated throughout dozens of other units of the state government and the state’s partners, such as counties, that utilize shared data and services.

Given the potential efficiencies of a “shared resources” perspective, the Geospatial Coordination Team can be viewed as a key focal point for ensuring that the correct set of shared resources are properly constructed and that the infrastructure for maximizing sharing is in place. Indeed, the Geospatial Coordination Team will help to ensure that when geospatial investments are made – even by an agency – there is some thought as to how that investment may have broader, unanticipated benefits to the entire enterprise of state government.

\(^3\) See [www.gita.org](http://www.gita.org) for a description of the organization and [http://www.gita.org/gita-in-action/roi_workbook.asp](http://www.gita.org/gita-in-action/roi_workbook.asp) for a summary of their ROI approach

\(^4\) See Appendix 1 for DCP’s summary of the ROI study.
3. **Controlling the cost of geospatial technology growth.** Controlling costs is one of the principal drivers for an enterprise approach to GIS. Even in a state like Delaware that has been using GIS technology for decades, geospatial activity at the agency level continues to grow rapidly. Driven by consumer-oriented location technologies, such as GPS navigation for cars and boats and web-based direction finding from MapQuest, Google and Bing, a growing awareness of the benefits of GIS has resulted in a demand for GIS within agencies that are only beginning to develop their capabilities. Interestingly, some of these are larger agencies – such as the Department of Safety and Homeland Security (DSHS) and the Department of Health and Social Services (DHSS) – with a wide variety of potential applications.

With increasing use and adoption, it can be expected that costs will continue to grow. Daratech, as reported by GIS Café\(^5\), estimated that GIS “growth in the public sector averaged 15% per year for 2004 – 2006”\(^6\). An enterprise approach to deploying geospatial technologies has the potential to significantly reduce the rate of increase of GIS costs through the deployment of shared enterprise services, reduced redundancies and other operational efficiencies. As the state builds common geospatial infrastructure, such as the Geospatial Data Exchange, the barriers to entry – including cost – for new geospatial participants will be drastically lowered. As the state further develops enterprise infrastructure, new agencies will not face the costs of building or expanding their own infrastructures, rather they will absorb the far lower costs of “plugging in” to, and leveraging existing enterprise resources. Thus, a Geospatial Coordination Team focused on building and maintaining the right infrastructure and nurturing agencies that use that infrastructure has great potential to help both in controlling current costs, and avoiding future costs.

### 2.3 Impacts on Agencies

It is important to understand that the small Geospatial Coordination Team that is being proposed should not be viewed as an alternative to existing and future agency-based GIS personnel. This team is not

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\(^5\) The GIS Café is a web-site that bills itself as a “GIS weekly magazine” that “…delivers to its readers news concerning the latest development in the GIS industry…” Please see: [www.giscafe.com](http://www.giscafe.com) for further information.

viewed as a service bureau that provides direct services and products on behalf of agencies. Rather, it is envisioned as a focused team that builds and maintains shared resources and that facilitates agency business needs and enterprise efficiencies.

Depending on the level of geospatial maturity, agencies may interact with and benefit from the Geospatial Coordination Team in a variety of ways:

- **New geospatial adopter agencies**: the availability of technical support and the creation of shared resources lower the barriers to entry for developing GIS capabilities and lowers agency costs for geospatial investment.

- **Operational geospatial agencies**: the availability of shared resources provides an infrastructure to tap into and helps extend capabilities while controlling costs.

- **Mature geospatial adopter agencies**: these agencies may have the fewest direct benefits; however, the enterprise benefits as their existing investments have the potential to be further leveraged.
3 Requirements & Costs For Establishing The Delaware Geospatial Coordination Team

3.1 Organizational Approach

3.1.1 Agree on Organizational Form of the Geospatial Coordination Team

Given the current fiscal climate we are proposing to staff this team through the reallocation and/or re-classification of existing positions to be dedicated to the mission and activities described below (see Section 3.1.4).

3.1.2 Organizational Location of the Geospatial Coordination Team

The Office of State Planning Coordination (OSPC) resides as an independent office within the Office of Management & Budget (OMB) and could serve as a home for the Geospatial Coordination Team. The OMB is already identified by statute (Title 29, Sub-chapter IV, Section 9141) as housing a person who is “assigned the role of State Geospatial Data Coordinator and [who] shall serve as the nonvoting Chair of the Executive Council of the Delaware Geographic Data Committee.” Thus, OSPC provides a logical home for the Geospatial Coordination Team since OMB/OSPC already has linkages to the DGDC and is named in statute as being involved with geospatial activities. The Office of Management and Budget also includes the capacity to manage any data maintenance funds to be coordinated this team. Finally, the Office of State Planning Coordination has significant linkages to local governments and academic partners who are important geospatial stakeholders.

3.1.3 Governance

The Geospatial Coordination Team would be within the Office of State Planning Coordination and would report to the State Planning Coordinator, operating under the guidance of the DGDC Executive Council. In this manner, the DGDC Executive Council would serve as a policy-setting body, and would act as “board of directors” to help the Geospatial Coordination Team determine statewide priorities in

7 It should be noted that the current Office of State Planning Coordination was created in a similar manner when it was resurrected in 1995. The State Planning Coordinator position and two others were created anew (or reclassified) and the rest of the staff were reassigned from other agencies.

8 In Section 80 of the 2011 state budget submitted by the Governor, the Office of State Planning Coordination has (OSPC) was changed so that it reports directly to the Office of the Governor, with it “remaining in the Office of Management and Budget for structural and budgetary purposes”.

9 Rhode Island’s 2-person GIS Office is situated within the Division of Planning within the Department of Administration.
pursuing its mission. The Geospatial Coordination Team will work closely with and through the DGDC as a GIS user’s group. Thus, the existing DGDC and DGDC Executive Council will play important roles in ongoing coordination, outreach and communication.

3.1.4 Mission & Activities

The mission of the Geospatial Coordination Team can be characterized as follows:

Managing and fostering the development and maintenance of a **statewide geospatial data infrastructure** and **enterprise geospatial technology platform**. The technology platform and data infrastructure will be available to, and utilized by **all units** of state government. The state’s public geospatial data assets will be made available to the state’s public and private sector partners and the general public.

The graphic below provides a **preliminary overview** of the **activities** that the Geospatial Coordination Team would perform in order to fulfill this mission. This series of activities has been constructed based on the
assumption that the Geospatial Coordination Team would include only a small team of 2 people, with available assistance from DTI for technical infrastructure. The diagram below also identifies the activities in which DTI is expected to be involved.

The following provides a more detailed description of the specific activities that the Geospatial Coordination Team would carry out.

**GEOSPATIAL COORDINATION ACTIVITIES**

1. **Coordination, Outreach & Communication.** The Geospatial Coordination Team would help fill the gap between agency-specific missions and the need for coordination. The Team would provide leadership for state agencies and active outreach to the state’s partners and customers. Primary benefits would include leveraged investments that benefit all state agencies, reduced duplication, and stronger adherence to standards. Numerous other benefits such as increased public access to information would also result from a more coherent and strategic approach to investing in, and deploying GIS within state government. Three principal forms of outreach and coordination would be undertaken:

   - **Intra-governmental** coordination between state agencies
     - Shared funding of significant investments (e.g. statewide orthophotos)
     - Development of communal resources available to all agencies (e.g. statewide geocoding services)
     - Lower barriers to entry, and assistance to agencies commencing GIS for the first time
     - Removal of unnecessary redundancy

   - **Inter-governmental** coordination between the state and other levels of government (i.e. local government, federal government, neighboring states)

   - **Extra-governmental** coordination between the state and non-government institutions (e.g. private sector, utilities, non-profits, academia)

2. **Data Coordination.** Geospatial data represent the largest investments that state government has made in GIS infrastructure. Thus, it becomes key that existing data investments are widely available to all state government users and that future investments become well coordinated between agencies. Formal geospatial data coordination would help address many existing challenges and would provide several benefits that include:
Facilitating common **access to the GIS data assets** of the enterprise (i.e., full deployment and maintenance of the Delaware Geospatial Data Exchange effort)

Facilitating increased levels of **standardization** and quality for newly created data

Catalyzing the development of **new data** – for example, improved statewide street centerline – to fill existing data gaps and to support agency business requirements

Clarifying **data stewardship** and user expectations for data reliability and the frequency of data update

Streamlining the process for collecting, aggregating and standardizing data obtained from commercial and/or **third party data sources** (e.g. parcels collected from counties; US Census data collected from the Federal government)

3. **Technology Coordination.** As described above, one of Delaware’s GIS strengths is the strong departmental efforts that have matured over the past two decades in agencies such as DelDOT, DNREC, DGS and OSPC. These efforts represent a major knowledge base and some infrastructure that can potentially be leveraged beyond one agency to benefit the entire enterprise of state government. With new agencies just getting started with GIS, there is great potential for new adopters to learn from the technology leaders and to share baseline GIS infrastructure. However, this is less likely to happen without an explicit focal point for coordination.

Similarly, several agencies may be exploring or investing in similar new technologies, such as mobile computing or GPS. When agencies make investments in identical, or similar, technology without coordinating with one another, redundant or incompatible investments may result. Active coordination provides an opportunity to reduce duplicated efforts and for agencies to benefit from the experiences and investments made by other agencies.

A Geospatial Coordination Team can provide a holistic view of GIS related projects across multiple agencies. The Geospatial Coordination Team will perform and expedite **technology coordination** through the following activities:

- **Project and procurement review** for geospatial activities that are above a certain dollar threshold (e.g., $50,000). The idea is **not** to provide an approval process, but
rather to help gain a holistic view of the state’s GIS activities and investments and to identify synergies with other agencies that a project proponent might explore. This function might work in a manner similar to how some of DTI’s existing committees – such as the Technology Investment Council (TIC) – operate\(^\text{10}\). Alternatively, the TIC might even perform this function with explicit input from the new Coordinator for geospatial matters. If this course is pursued, then DTI might consider having the Geographic Information Coordinator become a formal member of the TIC.

- **Planning and implementation of new enterprise technologies** that may benefit multiple agencies. Some of these activities may be matters of infrastructure such as a shared web service. In other cases, there may be planning for enterprise investments in applications – such as Automated Vehicle Location (AVL) – that may be required by more than one agency.

- **Pursuing enterprise licensing** for GIS software and commercial data sets.

### TECHNICAL INFRASTRUCTURE FOR ENTERPRISE GIS FOR STATE GOVERNMENT

4. **Data Services.** One of the core roles of the Geospatial Coordination Team would be ensuring that there is a smooth and, when required, secure flow of data between state government agencies and also between the state government enterprise and other public and private sector partners. Delaware’s data assets represent the State’s largest GIS investments and ensuring that all parts of state government have access to these data will help the State derive the largest returns on its data investments. The current DTI Delaware Geospatial Data Exchange project provides a strong starting point to providing a data services infrastructure. The Geospatial Coordination Team would work with this infrastructure while pursuing the following activities:

- **Deployment of an enterprise geospatial data library** that builds on the Delaware Geospatial Data Exchange project. This includes the management and maintenance of the technical infrastructure in association with DTI as well as management of the data holdings. Data management activities include active outreach and coordination with data custodians and contributors and ensuring that all data are

\(^{10}\) See [http://dti.delaware.gov/information/committees.shtml#tic](http://dti.delaware.gov/information/committees.shtml#tic) for further information on DTI oversight committees.
properly documented with metadata. The data library can be expected to hold several types of geospatial data:

- **State data** that is created and managed by state agencies
- **Federal data**, for example National Geodetic Survey control points, obtained from federal partners
- **Local government data**, collected, aggregated and standardized from county data sources
- **Commercial data** that is licensed to the state (e.g. the TeleAtlas road centerlines)

With an enterprise orientation for a geospatial data library, planning can commence on the long-term future of the Delaware DataMIL. With further enterprise infrastructure in place, there is the potential for the DataMIL to be more closely aligned with Geospatial Data Exchange and this could help to both modernize the DataMIL and consolidate the state’s geospatial data publication and distribution capabilities.

- **Providing rich access to the geospatial data library** including both open access and secure access to sensitive data. Over time, this may involve working with the DGS on the future evolution and management of the Delaware DataMIL which could potentially become a part of the data library. In addition, over time the data library could be designed to become a formal NSDI clearinghouse node. Ultimately, the geospatial data library should be expected to provide the following types of access to the state’s geospatial data assets:
  - **Network based access** for high performance connections from agency desktop systems
  - **Web mapping services** (see below) allowing web applications to gain access to map layers
  - **Data download** for public dissemination of data
  - **Data viewers** for providing visual access to data contents
  - **Data synchronization** services that would allow for the automated update of data sets that are maintained by agency, or partner custodians via technologies such as replication

5. **Web Services.** Geospatial web services can be broadly defined as relatively small network based applications that provide geospatial data, maps and discrete GIS functionality (e.g.,
geocoding) based on simple, standards-based (e.g. Open GIS Consortium\textsuperscript{11} standards) application programming interfaces (APIs). Web services can be consumed by web sites, enterprise applications as well as by desktop GIS software. Web services offer the potential to provide GIS users across the state with the ability to easily access common geospatial data and basic GIS functionality with minimal amounts of hardware and software. Thus, web services are an efficient way of providing geospatial data access and are becoming an increasingly common element of statewide geospatial programs. Indeed, both DelDOT’s INFORM and DNREC’s EIS efforts currently employ geospatial web services.

The Geospatial Coordination Team might oversee the development and deployment of two types of geospatial web services:

- **Map and feature services**: In general, map and feature services are accessed via requests for data layers for a specific area (e.g. identified through a bounding box). Map services provide an image (e.g. JPG, PNG) depicting the requested layers. Feature services deliver the geometry of those layers, typically in a simple, standard format (e.g. GML). The Delaware DataMIL currently provides some of these services.

- **Geospatial capability services**: In general, capability services are accessed through requests, and return data to the requesting application. For example, a geocoding service would accept a request that included an address, and the service would deliver back to the application the “data” containing the latitude/longitude coordinate pair of the address. The following provides examples of other types of capability services beyond geocoding:
  - Reverse geocoding, i.e., a coordinate is provided and the nearest address is returned
  - Mailing label production from a set of selected parcels or set of address points
  - Shortest path routing between two points
  - Point-in-polygon to determine whether a given point falls within the border of a specified polygon

\textsuperscript{11} See: \url{http://www.opengeospatial.org} for further information.
3.2 Inventory of Existing Infrastructure & Suitability Assessment

Creating the Team is largely an administrative exercise and there are no major requirements for new technological infrastructure. Rather, the personnel will require office space in the parent agency, and appropriate computer and telecommunications equipment and connectivity.

3.3 Human Resource Requirements

As identified in the Geospatial Strategic Plan, ideally, the Geospatial Coordination Team would be comprised of two staff (through reallocation and/or re-classification of existing positions) with the following roles:

- **GEOSPATIAL INFORMATION COORDINATOR:** This position is analogous to: Manager of Strategic Information System Projects
  
  **State of Delaware Pay Grade 22:** $70,807 – $106,211

**Management of Data**
- Coordinate collection of large statewide datasets used by all agencies
- Manage RFP process, including project management
- Manage delivery of geospatial data to state and public agencies
- Establish and enforce data standards and data governance
- Identify and implement strategies for linking geospatial data among users

**Management of Geospatial Services**
- Coordinate and implement common business needs for agencies – “build it once – use it many times”
- Develop and/or assist in Business Case initiatives for geospatial applications

**Management of Budget for Geospatial Initiatives**
- Coordinate budget into a central fund for large statewide datasets and statewide geospatial applications used by all agencies
- Leverage Grant Opportunities for geospatial data and application development
- Develop MOA/MOU with agencies to ensure funding for statewide geospatial data collection as well as statewide geospatial application development
- Coordinate geospatial efforts to eliminate duplication of effort

**Coordination of DGDC and Executive Council**
- Act as the lead for meetings
- Coordinate the agenda based on business needs of the agencies
- Coordinate User Group meetings to facilitate knowledge sharing
- Coordinate technical subcommittees to address specific business needs
- Focus on common needs among agencies and users.
Coordination of Geospatial Software and Training

- Assist DTI in the negotiation and management of the Esri Enterprise License Agreement (ELA).
- Coordinate training needs from agencies to meet needs.

Represent State at Federal and Regional level for Geospatial initiatives

- State Representative to the National States Geospatial Information Council (NSGIC)
- State Representative to Regional GIS Initiatives (HISP, HIFLD, etc)

Outreach/Marketing

- Promote the use of GIS to smaller agencies
- Leverage purchase power and opportunities for data initiatives
- Coordinate grant opportunities for geospatial initiatives

GEOSPATIAL DATA MANAGER: This position is analogous to: 1.26 Data Administrator, Application Support Project Leader, or Database Administrator II

State of Delaware Pay Grade 18: $54,017 - $81,025

Management of Data

- Manage delivery of geospatial data to state and public agencies
- Coordinate with DTI for delivery of geospatial data
- Coordinate data updates to ensure accurate up-to-date information is being served
- Coordinate and manage geospatial data statewide (i.e. Catalog of available data, one stop shop)

Management of Geospatial Services

- Coordinate and implement common business needs for agencies – “build it once – use it many times”
- Creation and maintenance of shared geospatial services
- Coordinate with DTI for delivery of geospatial data and applications to the users
- Assist smaller agencies with their GIS business needs
- Coordinate with DTI on system configuration and security

Outreach/Marketing

- Promote the use of GIS to smaller agencies
- Publicize availability of geospatial data
- Perform training seminars/workshops

3.4 Budget Requirements

At this point the budget requirements would be for staff salary. Salary ranges are estimated above in the position descriptions. The coordination of data collection funding can be worked out among
agencies as the coordination team is established. The Delaware Geospatial Coordination team will be authorized to work on recurring funding options for expansion and improvement of Delaware framework data and geospatial services. This may be exercised through Memoranda of Agreement/Understanding with major agencies to commit funds as needed to update and improve data and services.

3.5 Assessing Risk

There are several significant risks that must be accounted for and managed.

1. Creating a new Geospatial Information Team involves fundamental change: Delaware has been practicing geospatial technology for over two decades, and the capabilities and organization have evolved organically and incrementally. Creating a Geospatial Information Team will be a major change, and there are really no incremental “half measures.” Either this set of recommendations moves forward and the Team is established, or the status quo remains. If progress is not possible at this juncture, there will be a future need to address these issues, or a requirement to devise an alternative strategy.

2. Maintaining state agency GIS support for this effort: As documented, many state agencies are effective and self-sufficient practitioners of GIS. The Geospatial Coordination Team will not replace the GIS professionals at the agency level; it will simply create an authoritative approach to coordinate geospatial efforts among agencies. It will be important to keep state agencies proactively informed and to seek their input and support for moving forward. If such an effort is to be successful, the DGDC Executive Council will need to take an active role in building and sustaining consensus, and in advocating for action.

3. Short term costs, for longer term savings: As with replacing the windows on an older home, this proposed program involves short term costs and investment to yield longer term savings and efficiencies.